

# **Voyant System**

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## Intelligent Energy System



The Voyant advanced bipolar system collects information about the nature of the tissue within its jaws, rapidly and constantly measures tissue as the energy is applied, and adjusts to provide the optimal amount of energy throughout the seal cycle to create a permanent, fused seal.

Sold in over **50 countries**Shipped over **540,000 units**Shipped to over **3,100 facilities** 



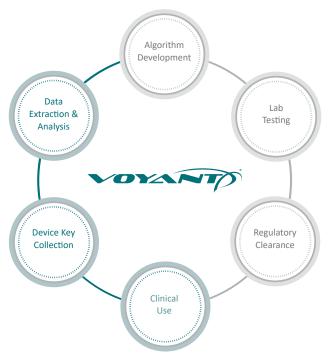
#### Device Key with Embedded Intelligence

Stores activation data to *learn from live* human tissue.

Optimizes energy delivery for procedural and patient needs.

Enables efficient implementation of algorithm updates by delivering the most advanced technology with new handpieces.

## System Development Cycle



#### **Differentiation Through Clinical Learning**

Intelligence is defined as the ability to learn. Unlike other devices that rely on lab data for vessel-sealing algorithm development, the Voyant Intelligent Energy system has the ability to accelerate learning from clinical use on live human tissue. Through gaining an understanding of product use, Applied Medical continues to advance the Voyant technology to better meet specific clinical needs.

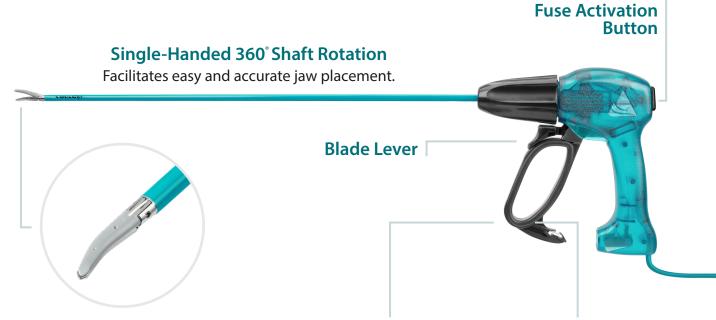
#### **Intelligence Gathering**

The Voyant device key connected to each handpiece stores activation data from each vessel or tissue bundle sealed throughout the procedure. By partnering with hospitals and surgeons to collect device keys, Applied Medical scientists and engineers are able to analyze the data to further optimize energy delivery.

#### **Benefits of Voyant System Intelligence**

The Voyant system's continual energy optimization means Applied Medical can make each activation more efficient resulting in faster seal times, less adherence, decreased lateral thermal spread, and reduced smoke plume. The benefits of the Voyant system's efficient sealing can be easily recognized through seal cycles that are less than one second. In addition, continual energy optimization means the technology has the potential to address energy delivery for even the most challenging tissue types.

## Maryland Fusion Device



# Single-Action, Curved Jaw with Dissecting Tip

Allows for optimal control during dissection, greater visualization of the jaws and tracking of the curvature of anatomical structures.

Provides enhanced tissue dissection.

# Spring-Loaded Latching Handle

May result in less hand fatigue when activating and fewer inadvertent activations.

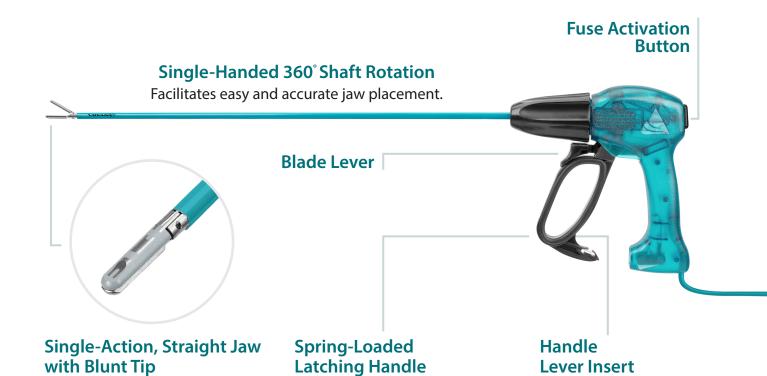
#### Handle Lever Insert

Accommodates various hand sizes.

### **Voyant Maryland Fusion Device**

Model	Modality	Maximum Vessel Size	Shaft Length	Jaw Style	Handle Style	Trocar Compatibility	Seal Length	Cut Length	Jaw Shape	Shaft Rotation
EB215	Advanced bipolar	7mm	37cm	Single action	Latching	5mm or larger	20mm	18mm	Curved with dissecting tip	360°
EB216	Advanced bipolar	7mm	44cm	Single action	Latching	5mm or larger	20mm	18mm	Curved with dissecting tip	360°
EB217	Advanced bipolar	7mm	23cm	Single action	Latching	5mm or larger	20mm	18mm	Curved with dissecting tip	360°

### 5mm Fusion Device



May result in less hand fatigue

and opening the handle.

when activating the fuse button

#### **Voyant 5mm Fusion Device**

Allows for optimal control

during dissection.

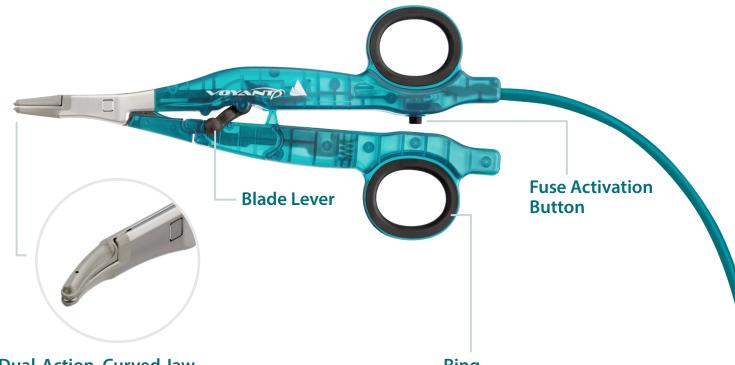
Model	Modality	Maximum Vessel Size		Jaw Style	Handle Style	Trocar Compatibility	Seal Length	Cut Length	Jaw Shape	Shaft Rotation
EB210	Advanced bipolar	7mm	37cm	Single action	Latching	5mm or larger	20mm	18mm	Straight with blunt tip	360°
EB211	Advanced bipolar	7mm	44cm	Single action	Latching	5mm or larger	20mm	18mm	Straight with blunt tip	360°

**Lever Insert** 

Accommodates

various hand sizes.

### Fine Fusion Device



# Dual-Action, Curved Jaw with Dissecting Tip

Allows for optimal control during dissection, greater visualization of the jaws and tracking of the curvature of anatomical structures.

Provides enhanced fine tissue dissection.

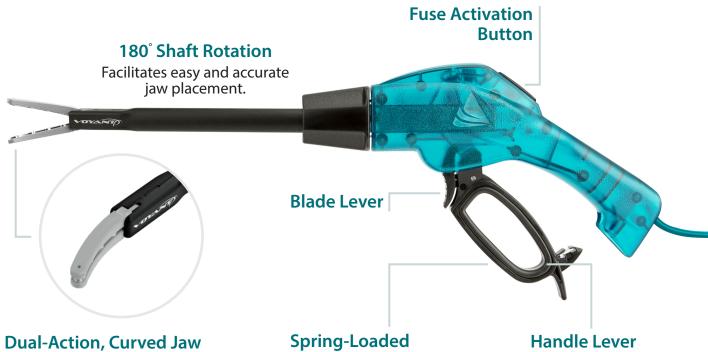
#### Ring Handle Insert

Accommodates various hand sizes.

### **Voyant Fine Fusion Device**

Model	Modality	Maximum Vessel Size	Device Length	Jaw Style	Seal Length	Cut Length	Jaw Shape
EB230	Advanced bipolar	7mm, including head and neck	19.3cm	Dual action	17mm	15mm	Curved with dissecting tip

## **Open Fusion Device**



# with Blunt Tip

Assists with visualization of the distal end of the jaws.

## **Latching Handle**

Facilitates opening of the handle and jaws, minimizing the potential for hand fatigue.

## **Insert**

Accommodates various hand sizes.

### **Voyant Open Fusion Device**

Model	Modality	Maximum Vessel Size	Shaft Length	Jaw Style	Seal Length	Cut Length	Jaw Shape	Shaft Rotation
EB240	Advanced bipolar	7mm	20cm	Dual action	40mm	38mm	Curved with blunt tip	180°

## **Electrosurgical Generator and Accessories**

#### **Advanced Energy**

The EA020 Voyant generator is an advanced bipolar electrosurgical generator compatible with second-generation Voyant devices.

#### **Seamless Software Updates**

The Voyant Intelligent Energy system delivers the latest technology embedded in each device key.

#### **Easy Preventive Maintenance**

Output verification testing can be run at the touch of a button with the results displayed on-screen.

#### **Sleek and Simple Design**

The Voyant generator boasts a small profile and an easy-to-use user interface.

#### **Plug and Play System**

Simply turn on the generator and connect a Voyant device. The system is ready to use!



#### **Voyant Electrosurgical Generator and Accessories**

Model	Description	Modality	Product Size/Weight	Ports
EA020	Voyant electrosurgical generator	Advanced bipolar	35.1cm x 30.5cm x 11.3cm (6.6kg)	1
EX150	Voyant cart	N/A	76.12cm x 49.00cm x 101.22cm (30.20kg)	N/A

## **VOYANT EVALUATION AGREEMENT**

PREVIEW	EVALUATION PERIOD					
<b>Start</b> Date	Scheduled <b>Start</b> Date	Scheduled <b>End</b> Date				
We have reviewed and understand the clini feedback about the functionality and accep contract the Applied Medical product.						
Product shall be purchased for the agreed-u Returns associated with this evaluation will after the end date set forth above. Thereafte exchanges or credits, and its current return	not incur a restocking fee and must be rece er, Applied Medical reserves the right to lim	eived by Applied Medical 10 business days				
Any capital equipment provided by Applied Medical. The equipment shall not be remov Customer shall bear the entire risk of damage for any evaluation of capital equipment shall evaluation, given the circumstances of the end of the evaluation, Customer will either comply with regulatory guidance.  If the generators continue to be used after to does not take into account any current or further discounts, including anti-kickback laws, safe reimbursement for any equipment from any single reimbursement methodology.	red from the facility and shall be returned up ged, lost or stolen equipment. Per existing rall not exceed the amount of time reasonable evaluation, but in no event shall it be longer stop using the capital equipment or purchant the evaluation, Customer will receive a 1009 atture referrals or business. Customer must come harbors, and associated reporting requirer	cess remains the property of Applied pon Applied Medical's request. regulatory guidance, the time period by necessary to allow for an adequate rethan 90 days. It is agreed that at the use handpieces at a minimum rate to discount on the equipment. The discount comply with all applicable laws concerning ments. Customer should not seek				
ACCOUNT OR HEALTH SY	STEM ACCOUNT N	IUMBER(S) (LIST ALL THAT APPLY)				
CUSTOMER	APPLIED MEDICAL	APPLIED MEDICAL				
Signature	Signature					
Printed Name	Printed Name					
Title	Title					
Email Address	 Date					



October 11, 2018

Applied Medical Resources Corp. Mr. Andrew Nguyen Regulatory Affairs Specialist I 22872 Avenida Empresa Rancho Santa Margarita, California 92688

Re: K182244

Trade/Device Name: Voyant Electrosurgical Generator

Regulation Number: 21 CFR 878.4400

Regulation Name: Electrosurgical Cutting and Coagulation Device and Accessories

Regulatory Class: Class II

Product Code: GEI

Dated: September 24, 2018 Received: September 25, 2018

Dear Mr. Nguyen:

We have reviewed your Section 510(k) premarket notification of intent to market the device referenced above and have determined the device is substantially equivalent (for the indications for use stated in the enclosure) to legally marketed predicate devices marketed in interstate commerce prior to May 28, 1976, the enactment date of the Medical Device Amendments, or to devices that have been reclassified in accordance with the provisions of the Federal Food, Drug, and Cosmetic Act (Act) that do not require approval of a premarket approval application (PMA). You may, therefore, market the device, subject to the general controls provisions of the Act. Although this letter refers to your product as a device, please be aware that some cleared products may instead be combination products. The 510(k) Premarket Notification Database located at <a href="https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmn/pmn.cfm">https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmn/pmn.cfm</a> identifies combination product submissions. The general controls provisions of the Act include requirements for annual registration listing of devices, good manufacturing practice, labeling, and prohibitions against misbranding and adulteration. Please note: CDRH does not evaluate information related to contract liability warranties. We remind you, however, that device labeling must be truthful and not misleading.

If your device is classified (see above) into either class II (Special Controls) or class III (PMA), it may be subject to additional controls. Existing major regulations affecting your device can be found in the Code of Federal Regulations, Title 21, Parts 800 to 898. In addition, FDA may publish further announcements concerning your device in the <u>Federal Register</u>.

Please be advised that FDA's issuance of a substantial equivalence determination does not mean that FDA has made a determination that your device complies with other requirements of the Act or any Federal statutes and regulations administered by other Federal agencies. You must comply with all the Act's requirements, including, but not limited to: registration and listing (21 CFR Part 807); labeling (21 CFR Part

U.S. Food & Drug Administration 10903 New Hampshire Avenue Silver Spring, MD 20993 www.fda.gov

K182244

801); medical device reporting (reporting of medical device-related adverse events) (21 CFR 803) for devices or postmarketing safety reporting (21 CFR 4, Subpart B) for combination products (see <a href="https://www.fda.gov/CombinationProducts/GuidanceRegulatoryInformation/ucm597488.htm">https://www.fda.gov/CombinationProducts/GuidanceRegulatoryInformation/ucm597488.htm</a>); good manufacturing practice requirements as set forth in the quality systems (QS) regulation (21 CFR Part 820) for devices or current good manufacturing practices (21 CFR 4, Subpart A) for combination products; and, if applicable, the electronic product radiation control provisions (Sections 531-542 of the Act); 21 CFR 1000-1050.

Also, please note the regulation entitled, "Misbranding by reference to premarket notification" (21 CFR Part 807.97). For questions regarding the reporting of adverse events under the MDR regulation (21 CFR Part 803), please go to <a href="http://www.fda.gov/MedicalDevices/Safety/ReportaProblem/default.htm">http://www.fda.gov/MedicalDevices/Safety/ReportaProblem/default.htm</a>.

For comprehensive regulatory information about medical devices and radiation-emitting products, including information about labeling regulations, please see Device Advice (<a href="https://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/">https://www.fda.gov/MedicalDevices/DeviceRegulationandGuidance/</a>) and CDRH Learn (<a href="http://www.fda.gov/Training/CDRHLearn">http://www.fda.gov/Training/CDRHLearn</a>). Additionally, you may contact the Division of Industry and Consumer Education (DICE) to ask a question about a specific regulatory topic. See the DICE website (<a href="http://www.fda.gov/DICE">http://www.fda.gov/DICE</a>) for more information or contact DICE by email (<a href="DICE@fda.hhs.gov">DICE@fda.hhs.gov</a>) or phone (1-800-638-2041 or 301-796-7100).

Sincerely,

Long H. Chen -S 2018.10.11 15:42:40 -04'00'

for

Binita S. Ashar, M.D., M.B.A., F.A.C.S. Director Division of Surgical Devices Office of Device Evaluation Center for Devices and Radiological Health



April 8, 2020

Applied Medical Resources Corp. Blake Stacy Regulatory Affairs Analyst 22872 Avenida Empresa Rancho Santa Margarita, California 92688

Re: K200598

Trade/Device Name: Voyant Maryland Fusion Device

Regulation Number: 21 CFR 878.4400

Regulation Name: Electrosurgical Cutting and Coagulation Device and Accessories

Regulatory Class: Class II Product Code: GEI Dated: March 9, 2020 Received: March 9, 2020

#### Dear Blake Stacy:

We have reviewed your Section 510(k) premarket notification of intent to market the device referenced above and have determined the device is substantially equivalent (for the indications for use stated in the enclosure) to legally marketed predicate devices marketed in interstate commerce prior to May 28, 1976, the enactment date of the Medical Device Amendments, or to devices that have been reclassified in accordance with the provisions of the Federal Food, Drug, and Cosmetic Act (Act) that do not require approval of a premarket approval application (PMA). You may, therefore, market the device, subject to the general controls provisions of the Act. Although this letter refers to your product as a device, please be aware that some cleared products may instead be combination products. The 510(k) Premarket Notification Database located at <a href="https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmn/pmn.cfm">https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmn/pmn.cfm</a> identifies combination product submissions. The general controls provisions of the Act include requirements for annual registration, listing of devices, good manufacturing practice, labeling, and prohibitions against misbranding and adulteration. Please note: CDRH does not evaluate information related to contract liability warranties. We remind you, however, that device labeling must be truthful and not misleading.

If your device is classified (see above) into either class II (Special Controls) or class III (PMA), it may be subject to additional controls. Existing major regulations affecting your device can be found in the Code of Federal Regulations, Title 21, Parts 800 to 898. In addition, FDA may publish further announcements concerning your device in the Federal Register.

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Please be advised that FDA's issuance of a substantial equivalence determination does not mean that FDA has made a determination that your device complies with other requirements of the Act or any Federal statutes and regulations administered by other Federal agencies. You must comply with all the Act's requirements, including, but not limited to: registration and listing (21 CFR Part 807); labeling (21 CFR Part 801); medical device reporting (reporting of medical device-related adverse events) (21 CFR 803) for devices or postmarketing safety reporting (21 CFR 4, Subpart B) for combination products (see <a href="https://www.fda.gov/combination-products/guidance-regulatory-information/postmarketing-safety-reporting-combination-products">https://www.fda.gov/combination-products/guidance-regulatory-information/postmarketing-safety-reporting-combination-products</a>); good manufacturing practice requirements as set forth in the quality systems (QS) regulation (21 CFR Part 820) for devices or current good manufacturing practices (21 CFR 4, Subpart A) for combination products; and, if applicable, the electronic product radiation control provisions (Sections 531-542 of the Act); 21 CFR 1000-1050.

Also, please note the regulation entitled, "Misbranding by reference to premarket notification" (21 CFR Part 807.97). For questions regarding the reporting of adverse events under the MDR regulation (21 CFR Part 803), please go to <a href="https://www.fda.gov/medical-devices/medical-device-safety/medical-device-reporting-mdr-how-report-medical-device-problems">https://www.fda.gov/medical-device-problems</a>.

For comprehensive regulatory information about medical devices and radiation-emitting products, including information about labeling regulations, please see Device Advice (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance</a>) and CDRH Learn (<a href="https://www.fda.gov/training-and-continuing-education/cdrh-learn">https://www.fda.gov/training-and-continuing-education/cdrh-learn</a>). Additionally, you may contact the Division of Industry and Consumer Education (DICE) to ask a question about a specific regulatory topic. See the DICE website (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice</a>) for more information or contact DICE by email (<a href="DICE@fda.hhs.gov">DICE@fda.hhs.gov</a>) or phone (1-800-638-2041 or 301-796-7100).

Sincerely,

Long H. Chen -S Digitally signed by Long H. Chen -S Date: 2020.04.08 09:46:19 -04'00'

Long Chen, Ph.D.
Assistant Director
DHT4A: Division of General Surgery Devices
OHT4: Office of Surgical
and Infection Control Devices
Office of Product Evaluation and Quality
Center for Devices and Radiological Health



Food and Drug Administration 10903 New Hampshire Avenue Document Control Center – WO66-G609 Silver Spring, MD 20993-0002

July 6, 2016

Applied Medical Resources Ms. Jessica Cho Manager, Regulatory Affairs 22872 Avenida Empresa Rancho Santa Margarita, CA 92688

Re: K153017

Trade/Device Name: Voyant Fine Fusion Regulation Number: 21 CFR 878.4400

Regulation Name: Electrosurgical cutting and coagulation device and accessories

Regulatory Class: Class II

Product Code: GEI Dated: May 31, 2016 Received: June 1, 2016

Dear Ms. Cho:

We have reviewed your Section 510(k) premarket notification of intent to market the device referenced above and have determined the device is substantially equivalent (for the indications for use stated in the enclosure) to legally marketed predicate devices marketed in interstate commerce prior to May 28, 1976, the enactment date of the Medical Device Amendments, or to devices that have been reclassified in accordance with the provisions of the Federal Food, Drug, and Cosmetic Act (Act) that do not require approval of a premarket approval application (PMA). You may, therefore, market the device, subject to the general controls provisions of the Act. The general controls provisions of the Act include requirements for annual registration, listing of devices, good manufacturing practice, labeling, and prohibitions against misbranding and adulteration. Please note: CDRH does not evaluate information related to contract liability warranties. We remind you, however, that device labeling must be truthful and not misleading.

If your device is classified (see above) into either class II (Special Controls) or class III (PMA), it may be subject to additional controls. Existing major regulations affecting your device can be found in the Code of Federal Regulations, Title 21, Parts 800 to 898. In addition, FDA may publish further announcements concerning your device in the <u>Federal Register</u>.

Please be advised that FDA's issuance of a substantial equivalence determination does not mean that FDA has made a determination that your device complies with other requirements of the Act or any Federal statutes and regulations administered by other Federal agencies. You must comply with all the Act's requirements, including, but not limited to: registration and listing (21 CFR Part 807); labeling (21 CFR Part 801); medical device reporting (reporting of medical device-related adverse events) (21 CFR 803); good manufacturing practice requirements as set

#### Page 2 – Ms. Jessica Cho

forth in the quality systems (QS) regulation (21 CFR Part 820); and if applicable, the electronic product radiation control provisions (Sections 531-542 of the Act); 21 CFR 1000-1050.

If you desire specific advice for your device on our labeling regulation (21 CFR Part 801), please contact the Division of Small Manufacturers, International and Consumer Assistance at its toll-free number (800) 638-2041 or (301) 796-7100 or at its Internet address <a href="http://www.fda.gov/MedicalDevices/ResourcesforYou/Industry/default.htm">http://www.fda.gov/MedicalDevices/ResourcesforYou/Industry/default.htm</a>. Also, please note the regulation entitled, "Misbranding by reference to premarket notification" (21 CFR Part 807.97). For questions regarding the reporting of adverse events under the MDR regulation (21 CFR Part 803), please go to

http://www.fda.gov/MedicalDevices/Safety/ReportaProblem/default.htm for the CDRH's Office of Surveillance and Biometrics/Division of Postmarket Surveillance.

You may obtain other general information on your responsibilities under the Act from the Division of Small Manufacturers, International and Consumer Assistance at its toll-free number (800) 638 2041 or (301) 796-7100 or at its Internet address <a href="http://www.fda.gov/MedicalDevices/ResourcesforYou/Industry/default.htm">http://www.fda.gov/MedicalDevices/ResourcesforYou/Industry/default.htm</a>.

Sincerely yours,

#### Jennifer R. Stevenson -A

For Binita S. Ashar, M.D., M.B.A., F.A.C.S. Director Division of Surgical Devices Office of Device Evaluation Center for Devices and Radiological Health



June 5, 2020

Applied Medical Resources Corp. Sherif Nakhla Regulatory Affairs Specialist 22872 Avenida Empresa Rancho Santa Margarita, California 92688

Re: K201212

Trade/Device Name: Voyant Open Fusion Device

Regulation Number: 21 CFR 878.4400

Regulation Name: Electrosurgical Cutting And Coagulation Device And Accessories

Regulatory Class: Class II Product Code: GEI Dated: May 5, 2020 Received: May 5, 2020

#### Dear Sherif Nakhla:

We have reviewed your Section 510(k) premarket notification of intent to market the device referenced above and have determined the device is substantially equivalent (for the indications for use stated in the enclosure) to legally marketed predicate devices marketed in interstate commerce prior to May 28, 1976, the enactment date of the Medical Device Amendments, or to devices that have been reclassified in accordance with the provisions of the Federal Food, Drug, and Cosmetic Act (Act) that do not require approval of a premarket approval application (PMA). You may, therefore, market the device, subject to the general controls provisions of the Act. Although this letter refers to your product as a device, please be aware that some cleared products may instead be combination products. The 510(k) Premarket Notification Database located at <a href="https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmm/pmn.cfm">https://www.accessdata.fda.gov/scripts/cdrh/cfdocs/cfpmm/pmn.cfm</a> identifies combination product submissions. The general controls provisions of the Act include requirements for annual registration, listing of devices, good manufacturing practice, labeling, and prohibitions against misbranding and adulteration. Please note: CDRH does not evaluate information related to contract liability warranties. We remind you, however, that device labeling must be truthful and not misleading.

If your device is classified (see above) into either class II (Special Controls) or class III (PMA), it may be subject to additional controls. Existing major regulations affecting your device can be found in the Code of Federal Regulations, Title 21, Parts 800 to 898. In addition, FDA may publish further announcements concerning your device in the <u>Federal Register</u>.

Please be advised that FDA's issuance of a substantial equivalence determination does not mean that FDA has made a determination that your device complies with other requirements of the Act or any Federal

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statutes and regulations administered by other Federal agencies. You must comply with all the Act's requirements, including, but not limited to: registration and listing (21 CFR Part 807); labeling (21 CFR Part 801); medical device reporting (reporting of medical device-related adverse events) (21 CFR 803) for devices or postmarketing safety reporting (21 CFR 4, Subpart B) for combination products (see <a href="https://www.fda.gov/combination-products/guidance-regulatory-information/postmarketing-safety-reporting-combination-products">https://www.fda.gov/combination-products/guidance-regulatory-information/postmarketing-safety-reporting-combination-products</a>); good manufacturing practice requirements as set forth in the quality systems (QS) regulation (21 CFR Part 820) for devices or current good manufacturing practices (21 CFR 4, Subpart A) for combination products; and, if applicable, the electronic product radiation control provisions (Sections 531-542 of the Act); 21 CFR 1000-1050.

Also, please note the regulation entitled, "Misbranding by reference to premarket notification" (21 CFR Part 807.97). For questions regarding the reporting of adverse events under the MDR regulation (21 CFR Part 803), please go to <a href="https://www.fda.gov/medical-devices/medical-device-safety/medical-device-reporting-mdr-how-report-medical-device-problems">https://www.fda.gov/medical-device-problems</a>.

For comprehensive regulatory information about medical devices and radiation-emitting products, including information about labeling regulations, please see Device Advice (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance</a>) and CDRH Learn (<a href="https://www.fda.gov/training-and-continuing-education/cdrh-learn">https://www.fda.gov/training-and-continuing-education/cdrh-learn</a>). Additionally, you may contact the Division of Industry and Consumer Education (DICE) to ask a question about a specific regulatory topic. See the DICE website (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice</a>) for more information or contact DICE by email (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice</a>) for more information or contact DICE by email (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice">https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-and-consumer-education-dice</a>) for more information or contact DICE by email (<a href="https://www.fda.gov/medical-devices/device-advice-comprehensive-regulatory-assistance/contact-us-division-industry-assistance/contact-us-division-industry-assistance/co

Sincerely,

Long H. Chen -S Digitally signed by Long H. Chen -S Digitally signed by Long H. Chen -S Date: 2020.06.05 13:58:16 -04'00'

Long Chen, Ph.D.
Assistant Director
DHT4A: Division of General Surgery Devices
OHT4: Office of Surgical
and Infection Control Devices
Office of Product Evaluation and Quality
Center for Devices and Radiological Health

### ABOUT APPLIED MEDICAL

Founded in 1987 and headquartered in Southern California, Applied Medical is a rapidly growing, global organization.

As a new generation medical device company, we are equally committed to improving both the affordability and the accessibility of high-quality healthcare. We are proud to have a significant and sustainable impact on healthcare by delivering technologies that enhance clinical care and satisfy the pressing economic needs of our customers.

Our dedicated Field Implementation team works with hospital administration teams, operating suite management and additional team members to plan a professionally implemented surgical device conversion and ensure a seamless transition to Applied Medical products. Applied Medical representatives are available on an ongoing basis for training and support of the hospital staff.

### **BUSINESS MODEL**

Applied Medical is guided by the belief that we are responsible for satisfying the three fundamental healthcare needs – cost containment, enhanced clinical outcomes and unrestricted choice. In light of this belief, we invest heavily in team members, R&D and advanced manufacturing technologies in order to develop the products and processes that allow us to satisfy our customers' needs.

One of the main facets of our business model is vertical integration. Instead of outsourcing our operations, we continuously focus on expanding our areas of expertise and manufacturing capabilities. As a vertically integrated organization, we manufacture our products in-house at our facilities in Southern California and Amersfoort, Netherlands, and provide exceptional customer service, support and education.

Our high level of vertical integration allows us to quickly and efficiently make product enhancements and develop new technologies, reducing the amount of time required for innovative ideas to positively impact patient care. Vertical integration also allows us to control costs, closely manage supply lines, and ensure the highest product quality, availability and compliance.

Visit appliedmedical.com/voyant for more information.

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